

# HeronIT

## Procurement for the modern workplace

### Leasing as an option

Heron IT procurement encompasses every type of office hardware and software. We source the best technology and are mindful of the balance to be struck between lowest cost and fit for purpose; value for money and practical investment.

Leasing is one solution for any business wanting to stay competitive, but without the outlay of high capital expenditure. Many of us look to the benefits of leasing for a new family car. Leasing state of the art hardware for your office works in a similar way.



# Benefits of as-a-Service subscription



## Reduced cost of ownership

Save up to 20% of the total cost of ownership of hardware and software. Plus spread your VAT payment over the term and pay it on a smaller amount.



## Simple

Put your hardware, accessories, software and technology services all on one simple payment (monthly, quarterly or annually).



## Manage your cash flow

Control your spend and spread the cost over the useful life of your technology and services.



## Flexible

At the end of the term, you can return the equipment, or keep it.

## Fully compliant

Take comfort in this being fully compliant with UK State Education Legislation.



## Better equipment more often

Keep yourself ahead of the game with the latest technology. Improve your employees' level of satisfaction and productivity, all at a lower cost.



## End-to-end product lifecycle management

We can manage the trade in and recycling of your old equipment with guaranteed data security and full environmental accreditation.

### STEP 1

We will provide you with a personalised quote, outlining monthly payments.

### STEP 2

You receive your pricing, discuss anything you need clarifying and confirm go-ahead to us.

### STEP 3

Credit is underwritten and documents are sent direct to you via email or in person from our team.

### STEP 4

Sign and return the documents to the Tech-as-a-Service support team – either electronically on eSign or via originals in the post.

### STEP 5

Once the Tech-as-a-Service support team have received the signed documents, your equipment will be ordered by our team.

### STEP 6

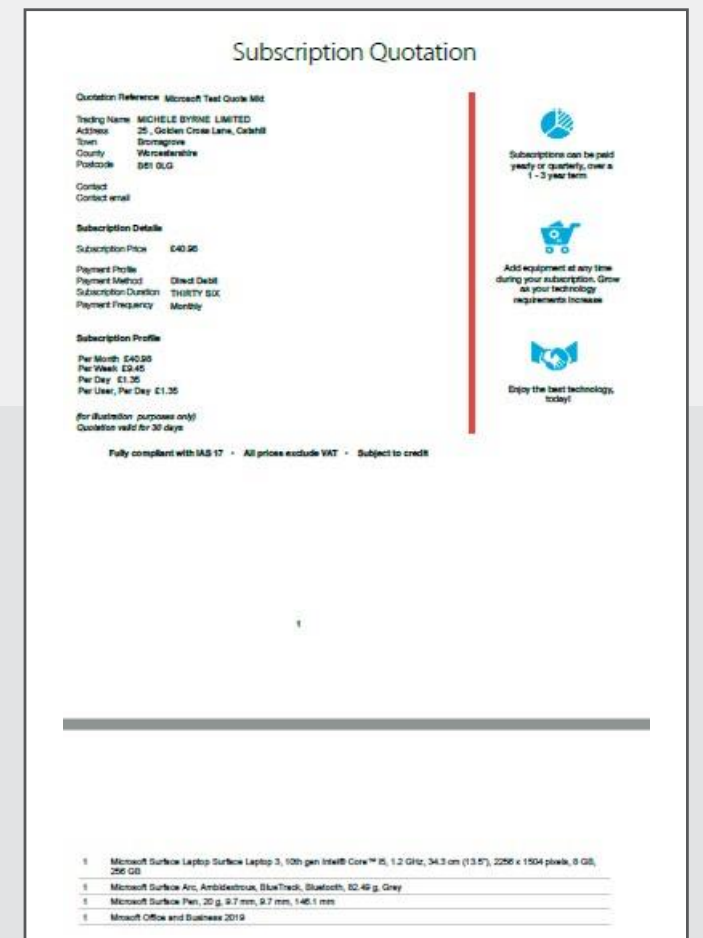
Your equipment is delivered to you or to Heron IT for pre-configuration.

### STEP 7

The Tech-as-a-Service support team will contact you regarding your payment schedule, payments begin and your subscription starts!

### STEP 8

Three months before the end of the subscription you will be contacted to arrange the next stage of your subscription – new equipment or extension of current agreement.



Choose the hardware you need for your business (one of our great USPs is that you can choose a mix of vendors):

- Add accessories and software.
- Add the usual services – Installation / Training / Configuration / Managed and Professional Services.
- Call or email us and we will build the quote for you.

Ask one of our team today about how you can take advantage of purchasing via subscription

If you are considering a purchase of new tech equipment, such as pcs, printers, laptops etc. ask Sarah, [sarah@heronit.co.uk](mailto:sarah@heronit.co.uk), about the options available including leasing.

Not only can we source the best equipment but can leverage on price and terms for leasing and maintenance.



## Heron IT Limited

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